Harbison Community Association, Inc.

Annual Budget For the year 2024

INCOME

| | Assessment Income | | 2,845,302.40 |
|------------------|-----------------------------------|--------------|--------------|
| | Late Fee & Penalty Income | | 26,719.00 |
| | NSF Income | | 72.00 |
| | Lease Income | | - |
| | Interest Income | | 84,019.00 |
| | Membership Income | | 63,601.00 |
| | Program Income | | 154,300.00 |
| | Facility & Equip Rental Income | | 7,571.00 |
| | Concession & Vending Machine | | 300.00 |
| | Gain/Loss on Sale of Asset | | - |
| | Other Miscellaneous Income | | - |
| | TOTAL INCOME | \$ | 3,181,884.40 |
| | TOTAL INCOME | - | 3,181,884.40 |
| EXPENSES | | | |
| Personnel Expen | ses | | |
| | Payroll - Wages & Bonuses | | 1,190,200.00 |
| | Retirement | | 8,700.00 |
| | Payroll Taxes - Employer | | 98,600.00 |
| | Employee Group Benefits | | 168,094.00 |
| | Add'l Employee Benefits | | 2,096.40 |
| | Payroll Processing Expense | | 5,180.00 |
| | Employee Business Expenses | | 23,790.00 |
| | Board Meeting Expenses | | 6,400.00 |
| | Conventions & Travel | | - |
| | Other Reimbursements | | 12,200.00 |
| | TOTAL Personnel Expenses | \$ | 1,515,260.40 |
| Administrative E | xpenses | | |
| | Administrative Expenses | | - |
| | Professional Services | | 23,875.00 |
| | Collection & Lien Expense | | 12,500.00 |
| | Management Fees | | - |
| | Employment Expenses | | 2,450.00 |
| | Bank Charges | | 23,900.00 |
| | Insurance Expenses | | 380,000.00 |
| | TOTAL Administrative Expenses | \$ | 442,725.00 |

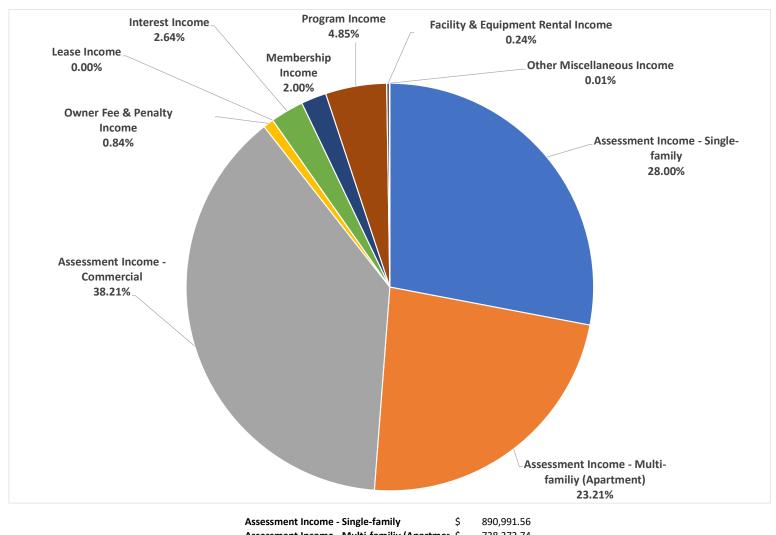
Harbison Community Association, Inc.

Annual Budget For the year 2024

Operating Expenses

| Contract Services | 13,100.00 |
|-----------------------------|--------------------|
| Office & Operating Supplies | 49,200.00 |
| Utilities | 310,947.82 |
| Telephone & Internet | 13,000.00 |
| Security Monitoring Service | 1,600.00 |
| Postage & Printing | 29,550.00 |
| Dues & Subscriptions | 3,350.00 |
| Rent & Lease Expenses | 20,000.00 |
| Bldg & Grounds Maintenance | 554,700.00 |
| Technology Maintenance | 62,000.00 |
| Other Operating Expenses | 64,550.00 |
| Bad Debts & Write-offs | 15,000.00 |
| Depreciation Expense | 132,700.00 |
| Taxes & Other Fees | 566.00 |
| Miscellaneous Expenses | - |
| Reserve Contributions | 24,000.00 |
| TOTAL Operating Expenses | \$ 1,294,263.82 |
| TOTAL EXPENSES | \$ 3,252,249.22 |
| | |
| NET INCOME | \$ (70,364.82) |
| | |

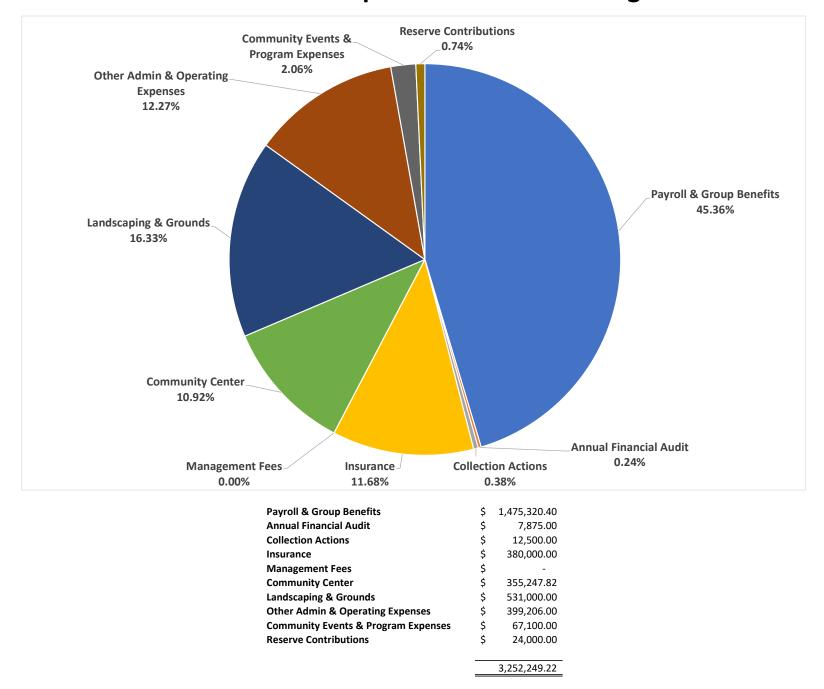
Breakdown of Income for Annual Budget



| Assessment Income - Single-family | \$ 890,991.56 |
|---|--------------------|
| Assessment Income - Multi-familiy (Apartmer | \$ 738,372.74 |
| Assessment Income - Commercial | \$ 1,215,938.10 |
| Owner Fee & Penalty Income | \$ 26,719.00 |
| Lease Income | \$ - |
| Interest Income | \$ 84,019.00 |
| Membership Income | \$ 63,601.00 |
| Program Income | \$ 154,300.00 |
| Facility & Equipment Rental Income | \$ 7,571.00 |
| Other Miscellaneous Income | \$ 372.00 |
| | |

3,181,884.40

Breakdown of Expenses for Annual Budget



Budget comparisons

| | | DC | iuget compansoi | | 0/ Chause | ć Channa | 0/ Channe |
|--------------------------------------|--------------|---------------------------------------|-----------------|-------------------|-----------|----------------|------------------|
| | ı | | | \$ Change | | \$ Change | % Change |
| | | | | Projected 2023 to | • | Budget 2024 to | Budget 2024 to |
| | Budget 2024 | Projected 2023 | Budget 2023 | Budget 2023 | • | Projected 2023 | Projected 2023 |
| Assessment Income Total | 2,845,302.40 | 2,599,124.18 | 2,599,143.78 | (20) | | 246,178 | 9% |
| Owner Fee & Penalty Income Total | 26,719.00 | 25,941.33 | 21,500.00 | 4,441 | | 778 | 3% |
| NSF Income Total | 72.00 | 70.00 | - | 70 | | 2 | 3% |
| Lease Income Total | - | - | - | - | 0% | - | 0% |
| Interest Income Total | 84,019.00 | 106,573.77 | 50,000.00 | 56,574 | 113% | (22,555) | |
| Membership Income Total | 63,601.00 | 61,744.00 | 54,000.00 | 7,744 | | 1,857 | 3% |
| Program Income Total | 154,300.00 | 165,673.24 | 145,510.00 | 20,163 | 14% | (11,373) | |
| Facility & Equip Rental Income Total | 7,571.00 | 7,349.33 | 10,500.00 | (3,151) | -30% | 222 | 3% |
| Concession & Vending Machine Total | 300.00 | 358.72 | - | 359 | 0% | (59) | -16% |
| Other Miscellaneous Income Total | - | 4,732.47 | 1,500.00 | 3,232 | | (4,732) | -100% |
| TOTAL INCOME | 3,181,884.40 | 2,971,567.04 | 2,882,153.78 | 89,413 | 3% | 210,317 | 7% |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Payroll - Wages & Bonuses Total | 1,198,900.00 | 1,032,422.25 | 1,080,100.00 | (47,678) | -4% | 166,478 | 16% |
| Payroll Taxes - Employer Total | 98,600.00 | 89,500.51 | 89,100.00 | 401 | 0% | 9,099 | 10% |
| Employee Group Benefits Total | 168,094.00 | 99,624.80 | 129,900.00 | (30,275 |) -23% | 68,469 | 69% |
| Add'l Employee Benefits Total | 2,096.40 | 1,978.80 | 3,957.60 | (1,979) | -50% | 118 | 6% |
| Payroll Processing Expense Total | 5,180.00 | 5,029.07 | 5,000.00 | 29 | 1% | 151 | 3% |
| Employee Business Expenses Total | 23,790.00 | 21,947.35 | 23,424.00 | (1,477) | -6% | 1,843 | 8% |
| Board Meeting Expenses Total | 6,400.00 | 4,708.89 | 5,975.00 | (1,266 | -21% | 1,691 | 36% |
| Conventions & Travel Total | - | 208.35 | · - | 208 | | (208) | -100% |
| Other Reimbursements Total | 12,200.00 | 7,013.12 | 12,324.34 | (5,311 | -43% | 5,187 | 74% |
| TOTAL PERSONNEL EXPENSES | 1,515,260.40 | 1,262,433.13 | 1,349,780.94 | (87,348 | | 252,827 | 20% |
| | , , | , , , , , , , , , , , , , , , , , , , | | , , | ' | , | |
| | | | | | | | |
| Professional Services Total | 23,875.00 | 17,305.89 | 22,875.00 | (5,569) | -24% | 6,569 | 38% |
| Collection & Lien Expense Total | 12,500.00 | 10,687.75 | 15,000.00 | (4,312) | | 1,812 | 17% |
| Management Fees Total | , | - | | (1,022) | 0% | -,0 | 0% |
| Employment Expenses Total | 2,450.00 | 15,338.16 | 2,250.00 | 13,088 | 582% | (12,888) | |
| Bank Charges Total | 23,900.00 | 23,321.08 | 20,000.00 | 3,321 | | 579 | 2% |
| Insurance Expenses Total | 380,000.00 | 376,170.05 | 379,428.05 | (3,258) | | 3,830 | 1% |
| TOTAL ADMIN EXPENSES | 442,725.00 | 442,822.94 | 439,553.05 | 3,270 | | (98) | 0% |
| TO TAL ADMIN EXI ENGLS | 442,723.00 | 442,022.54 | 433,333.03 | 3,270 | -/" | (50) | 0/0 |
| | | | | | | | |
| Contract Services Total | 13,100.00 | 50,349.63 | 62,775.00 | (12,425 | -20% | (37,250) | -74% |
| | 49,200.00 | 47,896.00 | 69,900.00 | (22,004 | 4 | 1,304 | 3% |
| Office & Operating Supplies Total | 310,947.82 | 301,045.25 | 296,000.00 | | • | | 3% |
| Utilities Total | - | - | • | 5,045 | | 9,903 | |
| Telephone & Internet Total | 13,000.00 | 12,564.53 | 10,000.00 | 2,565 | | 435 | 3% |
| Security Monitoring Service Total | 1,600.00 | 1,282.80 | 1,500.00 | (217) | | 317 | 25% |
| Postage & Printing Total | 29,550.00 | 20,709.23 | 22,500.00 | (1,791) | | 8,841 | 43% |
| Dues & Subscriptions Total | 3,350.00 | 3,177.72 | 2,200.00 | 978 | | 172 | 5% |
| Rent & Lease Expenses Total | 20,000.00 | 15,975.81 | 18,000.00 | (2,024) | | 4,024 | 25% |
| Bldg & Grounds Maintenance Total | 554,700.00 | 715,783.04 | 367,700.00 | 348,083 | | (161,083) | -23% |
| Technology Maintenance Total | 62,000.00 | 41,821.93 | 40,000.00 | 1,822 | | 20,178 | 48% |
| Other Operating Expenses Total | 64,550.00 | 46,289.42 | 46,175.00 | 114 | 0% | 18,261 | 39% |

Budget comparisons

| | Budget 2024 | Projected 2023 | Budget 2023 |
|------------------------------|--------------|----------------|--------------|
| Bad Debts & Write-offs Total | 15,000.00 | 13,581.83 | 20,000.00 |
| Depreciation Expense Total | 132,700.00 | 127,246.95 | 130,750.00 |
| Taxes & Other Fees Total | 566.00 | 1,335.20 | 1,350.00 |
| Miscellaneous Expenses Total | - | 835.20 | = |
| Reserve Contributions Total | 24,000.00 | 10,444.04 | - |
| TOTAL OPERATING EXPENSES | 1,294,263.82 | 1,410,338.57 | 1,088,850.00 |
| | | | |
| TOTAL EXPENSES | 3,252,249.22 | 3,115,594.64 | 2,878,183.99 |
| • | | | |
| NET INCOME | (70,364.82) | (144,027.60) | 3,969.79 |
| • | | | |

| \$ Change | % Change | \$ Change | % Change |
|----------------------|-------------------|----------------|----------------|
| Projected 2023 to | Projected 2023 to | Budget 2024 to | Budget 2024 to |
| Budget 2023 | Budget 2023 | Projected 2023 | Projected 2023 |
| (6,418) | -32% | 1,418 | 10% |
| (3,503) | -3% | 5,453 | 4% |
| (15) | -1% | (769) | -58% |
| 835 | 0% | (835) | -100% |
| 10,444 | 0% | 13,556 | 130% |
| 321,489 | 30% | (116,075) | -8% |
| | | | |
| 237,411 | 8% | 136,655 | 4% |
| | | | |
| (147,997) | -3728% | 73,663 | -51% |
| Projected net | | | |
| income activity for | | | |
| current year is OVER | | | |
| budget | | | |

| 2024 | Fiscal Year January - December |
|-----------------|---|
| 1,997 | Number of single family residences |
| \$274,498,165 | Value of single family residences |
| 194,313,414 | Value of apartment complexes, quadraplexes and assisted living facilities |
| 639,967,393 | Value of retail/commercial |
| \$1,108,778,972 | Total tax assessor appraised value of Harbison property (per county tax assessments). |

BASIS OF 2024 CALCULATIONS

The 2024 budget calculations are based upon the following information.

| \$274,498,165 | Value of 1997 single family residences |
|---------------|--|
| 194,313,414 | Value of apartment complexes, quadraplexes and assisted living facilities |
| 319,983,696 | Value of retail/commercial (One-Half of actual value used to calculate proportion of HCA assessment) |
| \$788,795,275 | Total value of Harbison property as used for the HOA assessment calculations. |

2024 PROJECTED EXPENSE AND ASSESSMENT CALCULATIONS

| 3,252,249 | Expenses as requested for the budget |
|-----------|--|
| - | Less Projected Revenue from Adlerian lease & utilities |
| (225,772) | Less Projected Revenue from operation of the Recreation Center |
| (110,810) | Less Projected Other Revenue (fees & misc) |
| 2,915,667 | Amount needed from assessments to meet projected expenses for 2024 |
| | |
| 1,014,643 | Amount to be assessed to single family residences |
| 718,251 | Amount to be assessed to apartment complexes |
| 1,182,773 | Amount to be assessed to retail/commercial |
| 2,915,667 | Matches amount needed as shown above |
| | (225,772) (110,810) 2,915,667 1,014,643 718,251 1,182,773 |

2024 PROPOSED ASSESSMENT RATES

| 0.0019 | Proposed decimal assessment rate per dollar of assessed value of residential |
|--------|--|
| \$185 | Proposed proportionate fee for single family residences |

2024 assessment formula for single family residences is as follows: 0.0019 X appraised market value + \$185 flat fee

0.0038 Proposed decimal assessment rate per dollar of assessed value of apartments0.0019 Proposed decimal assessment rate per dollar of assessed value of commercial

The calculations below show about what the actual billing calculations will produce in revenue if all units pay. The results are hypothetical only, but use the source numbers to determine revenue from each category.

| 890,992 | Computed income from single family residences |
|-------------|--|
| 738,373 | Computed income from apartments |
| 1,215,938 | Computed income from retail/commercial (whole value x assessment rate) |
| \$2,845,302 | Projected total income if all units paid as set above |

2024 PROJECTED BUDGET SURPLUS/DEFICIT

| \$2,845,302 | Yearly income for all units billed as set above |
|-----------------|---|
| \$ 2,915,667 | Amount needed to cover association's projected expenses |
| (\$70,365) | Excess (shortfall) caused by rounding factors |